## Acknowledgement Statement

You understand and acknowledge that:
$\square$ The training you are about to take does not cover the entire scope of the program; and that
$\square$ You are responsible for knowing and understanding all handbooks, manuals, alerts, notices, and guidance, as well as any other forms of communication that provide further guidance, clarification, or instruction on operating the program.

## Course Introduction

## Course Outline and Objectives



## Foundations: Menu Planning Part II

Cycle Menu Overview Understanding cycle menu purpose, benefits, and process


Pre-Planning
Step 1: Balancing food costs, availability, and nutrition requirements

Building A Cycle Menu
Steps 2-6: Building threeweek cycle menu that includes required meal components

Tips on how to use available USDA Entitlement Foods to build menus

By the end of this course, participants will be able to:
$\square$ Understand how to create a cycle menu incorporating USDA Foods while balancing:
$\square$ Food costs
Availability
$\square$ Student preference
$\square$ Nutrition requirements
$\square$ Understand steps in building a three-week cycle menu

## Gycle Menu Overview



## Cycle Menu Purpose and Benefits

## Menus repeated over a time period (~2-6 weeks).

Benefits Include:
$\square$ Planning and calculating amount of USDA Foods to request

Quick grocery shopping
$\square$ Maximizes use of entitlement
$\square$ Controls costs, saves time

## Cycle Menu Process



## Pre-Planning Step 1

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## Pre-Planning: Considerations to Balance

## Nutrition Requirements



## Pre-Planning:

## Pull Historical Data

Start with Food
Production Records and
Student Preferences
$\square$ Write down list of student favorites


# What menu items 

 have you seen asstudent favorites?

## Pre-Planning:

What kind of kitchen do you have?
-Can you bake, equip, etc.?
$\square$ Number of entrees to be served?


## Pre-Planning:

Nutrient analysis software is available and can help with analyzing:
$\square$ Calories
$\square$ Saturated fat
$\square$ Substitutions
$\square$ Extra grain for meal


## Step 2.

## Menu Building:

 Labeling Proteins
## Step 2: Labeling Proteins

Label Proteins for the Week:

- Label menu days with proteins to ensure variety
- What protein will you assign to each day of the week?
- Chicken
- Vegetarian
- Beef
- Fish
- Pork

Lunch Menu K-8

|  | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 7 \\ & \frac{6}{8} \\ & 8 \end{aligned}$ | Beef | Chicken | Vegetarian | Chicken | Fish |
| $\begin{aligned} & y \\ & \frac{y}{8} \\ & 3 \end{aligned}$ |  |  |  |  |  |
| $\begin{aligned} & m \\ & 0 \\ & 0 \\ & 3 \end{aligned}$ |  |  |  |  |  |



## Step 3.

# Menu Building: Plan Entrees 

## Step 3: Plan Entrees

- Plan Entrees Based on Assigned Proteins
$\square$ Use recipes for student favorites, USDA Foods, and existing inventory

Lunch Menu K-8

|  | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{y}{6}$ | Beef <br> Hamburger |  |  | Chicken <br> Chicken <br> Chalupa | Fish <br> $\sim$ <br> Fish <br> Taco |
| $\begin{aligned} & n \\ & \frac{1}{0} \\ & 3 \end{aligned}$ |  |  |  |  |  |
| $\begin{aligned} & m \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ |  |  |  |  |  |

## Step 4: Pair Fruits and Vegetables

## Plan most challenging fruit and vegetable subgroups first

Entrée: Burger

Mixed Vegetables (paired vegetable)

Lunch Menu K-8

|  | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
| F | Hamburger | Baked Chicken | Cheese Enchilada | Chicken Chalupa | Fish Taco |
| ¢ | 1 | V | $\downarrow$ | $\checkmark$ | $\downarrow$ |
| 3 | Mixed Vegetables | Broccoli | Fiesta Salad | Mexicali Corn | Roasted Cauliflower |
| $\begin{aligned} & 7 \\ & 8 \\ & 0 \\ & 8 \end{aligned}$ |  |  |  |  |  |
| $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ |  |  |  |  |  |



## Step 5: Add Variety

## Incorporate variety and meal appeal by:

- Adding a variety of colors to the plate
- Choosing fruits based on texture, color, shape
- Listing milk choices
$\square$ Adding condiments



## Step 5: Add Variety

*Be sure to include condiments in your daily menus

Lunch Menu K-8


## Step 6: Build Cycle

Build three-week cycle to start
$\square$ With supply chain issues, some may have moved to two-week cycles
$\square$ Look at last year's numbers and remove items that were low in popularity

Lunch Menu K-8

|  | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hamburger | Baked Chicken | Cheese Enchilada | Chicken <br> Chalupa | Fish Taco |
|  | Mixed Vegetables | Broccoli | Fiesta Salad | Mexicali <br> Corn | Roasted Cauliflower |
|  | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate |
| $\begin{aligned} & N \\ & \stackrel{\rightharpoonup}{0} \\ & \stackrel{\otimes}{3} \end{aligned}$ | $\begin{gathered} \text { BBQ } \\ \text { Chicken } \end{gathered}$ | Meat $\begin{aligned} & \text { Moaf } \\ & \text { Loar }\end{aligned}$ | [ Chicken $\begin{gathered}\text { Wrap }\end{gathered}$ | Penne Pasta | Crispy Fish Sandwich |
|  | Herb Carrots | Mixed Vegetables | Roasted Broccoli | Harvest Salad | Green Beans |
|  | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free Fat Free Chocolate | Milk: 1\%, Fat Free Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate |
| $\begin{aligned} & \text { m } \\ & \text { 㐅} \\ & \text { 凶 } \end{aligned}$ | Steak <br> Fingers | Chicken Tacos | Vegetarian Lasagna | [ Turkey $\begin{aligned} & \text { Hot Dog }\end{aligned}$ | Pulled Pork Sliders |
|  | Crinkle Cut Fries | Black <br> Beans | Italian Herb <br> Vegetables | Mashed Potatoes | Charro <br> Beans |
|  | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate | Milk: 1\%, Fat Free, Fat Free Chocolate |

## Cycle Menu Process



## Incorporating USDA Foods



## Terminology Changes



## USDA Foods



## Including USDA Foods in Cycle Menus

- Know products available
- Be aware of delivery capabilities
- Consider Processing Diversion vs. Direct

Delivery (formerly Brown Box)

- Use of DoD Fresh
- Use of Local Grown (formerly Farm to School)
$\square$ Plan for unexpected changes; include matching commercial end products in bids


## Including USDA Foods in Cycle Menus: Serving Models

- Determine serving model
- Determine storage space availability
- cooler, freezer, dry storage
- Determine proper equipment
- Review staffing
- Review products with shorter shelf life
- Review inventory levels
- Talk to industry, brokers, etc.

Questions?

## WBSCM Transition Page QR Code:

Scan QR Code to visit the Food Distribution Program WBSCM Transition website


Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication to obtain program information (e.g., Braille, large print, audiotape, American Sign Language), should contact the responsible state or local agency that administers the program or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339.

To file a program discrimination complaint, a Complainant should complete a Form AD-3027, USDA Program Discrimination Complaint Form which can be obtained online at: https://www.usda.gov/sites/default/files/documents/USDA-OASCR\ P-Complaint-Form-0508-0002-508-11-28-17Fax2Mail.pdf, from any USDA office, by calling (866) 6329992 , or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD3027 form or letter must be submitted to USDA by:

1. mail:
U.S. Department of Agriculture

Office of the Assistant Secretary for Civil Rights
1400 Independence Avenue, SW
Washington, D.C. 20250-9410; or
2. fax:
(833) 256-1665 or (202) 690-7442; or
3. email:
program.intake@usda.gov
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